

AEROSPACE MEETINGS QUERETARO

INTERNATIONAL BUSINESS CONVENTION FOR THE AEROSPACE SUPPLY CHAIN



February 18-20, 2020
QUERETARO, MEXICO

2nd EDITION

BtoB MEETINGS | CONFERENCES | WORKSHOPS



SPONSORSHIP OPPORTUNITIES

International Business Convention for the
Aerospace Industry
2nd edition
February 18 – 20, 2020

MAKE THE DIFFERENCE!

mexico.bciaerospace.com



250 companies
4,500 BtoB meetings
15 countries represented

PLATINUM SPONSOR: \$ USD 20 000

This package is an actual partnership that would guarantee your company a high profiled participation. **Only 2 companies will be granted it.**



This picture is subject to modifications



- **A schedule with pre-arranged and approved meetings** based on your own choices. Unlimited access to the profiles of all the participants will help identify and request meetings with companies you want to target.

- **A 36sqm booth:** These are shell scheme booths including 2 meeting spots with 1 table, 1 coffee table, 4 chairs, 2 armchairs or sofas, 1 storage room, space for your company graphics.

- **A 15mn slot in the Plenary Session of February 18, 2020.**

A rollup supplied by you and presenting your company will be displayed at the entrance.

- **An advert page in the soft copy of the event catalogue.** All the detailed profiles of the attendees will be saved in a PDF accessible from each participant's online profile. This is an excellent channel to circulate your message through the industry, as our participants will consult the online catalogue even after the event.

- **A two sided advert page in the event program booklet.** The program booklet is distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. You'll supply the artwork on a printable and high definition format.

- **Your company logo posted** on the event official website, the pdf format flyer, other marketing materials, at strategic locations at the venue, on floor plans, etc.

- **Unrestricted access to the convention for up to 5 delegates** of your choice. Lunch, conferences, receptions, etc. will be included.

- **25 VIP invitations.** Lunch, conferences, receptions, etc. will be included.



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GOLD SPONSOR: \$ USD 15 000



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- **A schedule with pre-arranged and approved meetings** based on your own choices. Unlimited access to the profiles of all the participants will help identify and request meetings with companies you want to target.

- **A 24sqm booth.** This is shell scheme space including 2 meeting spots with 2 tables, 8 chairs, a showcase, a shelves rack, 2 fascia boards with your company name.

- **An advert page in the soft copy of the event catalogue.** All the detailed profiles of the attendees will be saved in a PDF accessible from each participant's online profile. This is an excellent channel to circulate your message through the industry, as our participants will consult the online catalogue even after the event.

- **A two sided advert page in the event program booklet.** The program booklet is distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. You'll supply the artwork on a printable and high definition format.

- **Your company logo posted** on the event official website, the pdf format flyer, other marketing materials, at strategic locations at the venue, on floor plans, etc.

- **Unrestricted access to the convention for up to 4 delegates** of your choice. Lunch, conferences, receptions, etc. will be included.

- **15 VIP invitations.** Lunch, conferences, receptions, etc. will be included.

SILVER SPONSOR: \$ USD 8 000



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- **A schedule with pre-arranged and approved meetings** based on your own choices. Unlimited access to the profiles of all the participants will help identify and request meetings with companies you want to target.

- **A 12sqm booth.** This is shell scheme space including spot lights with 1 table, 3 chairs, carpet and fascia board with your company name.

- **An advert page in the soft copy of the event catalogue.** All the detailed profiles of the attendees will be saved in a PDF accessible from each participant's online profile. This is an excellent channel to circulate your message through the industry, as our participants will consult the online catalogue even after the event.

- **Your company logo visible on the event official website, the flyer on pdf, other marketing materials, at strategic locations at the venue, on floor plans, etc.**

- **Unrestricted access to the convention for up to 3 delegates** of your choice. Lunch, conferences, receptions, etc. will be included.

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Contact :
Dalia CASTILLO ANDRADE
Tel +52 55 6719.3080
dandrade@advbe.com



35-37 rue des abondances
92513 Boulogne Cedex - France

SAS Capital 50 000 euros
Siret 515 013 506 00024
NAF 8230z

PAYMENT TERMS:

Your account must be balanced at least 2 weeks before the event.

Payment can be made by:
- Credit card (arrange a telephone call with us and we'll process your Visa or Master Card)
- Wire transfer to the bank below (send us a copy of the receipt by email)

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

IBAN: FR76 3000 4008 0400 0100 7591 014

BIC Code: BNPAFRPPXXX

Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES

Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France



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“A LA CARTE” SPONSORSHIP

Hot and cold beverage + Lunch area (exclusive)

\$ USD 5 000

Take the opportunity to support a complimentary beverage spot on February 19 & 20. This area would consist of tables at two different locations where the attendees can have free hot and cold drinks. It is possible for you to have a rollup banner, supplied by you, as well as your supplied brochures on a shelves rack. A great opportunity to introduce your organization to the attendees coming for drinks.

Official Goodies (exclusive)

\$ USD 5 000

More than 500 attendees are expected at this event. Every single attendee will receive a goody. You shall supply and deliver the Goody at the address we'll indicate.

Notebooks (exclusive)

\$ USD 3 000

Welcome attendees with a quality and nice-printed notebook for them to take notes during Convention. Sponsor's logo will be printed on the paper notebook. Sponsor fee includes cost of notebooks.

Lanyards (exclusive)

\$ USD 2 000

More than 500 attendees are expected at this event. Every single attendee will receive a badge with the lanyard. Supply lanyards with your company name and logo and we'll distribute them along with the personal badges. You shall supply and deliver the lanyards at the address we'll indicate.

Reception desk / Main Entrance

\$ USD 2 000

Our front desk is always busy with attendees requesting assistance. Supply graphics and flyers presenting your company. We'll stick the graphics on the desk and lay the flyers on shelves.

Online partnership

\$ USD 1 000

Supply your company logo and we'll post it on the event official website below all the official partners.

Official event guide

\$ USD 1 000

A program booklet will be distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. Supply art work and you'll have a two sided advert inside.

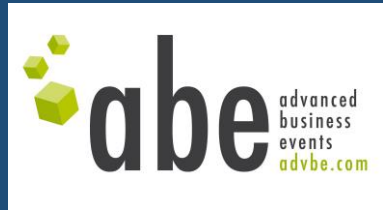


- BOOKING FORM -

Company name: _____
 Contact person: _____
 Job position: _____
 Address: _____

 Region/country: _____
 Tel: _____ Email address : _____

Contact:
Dalia CASTILLO ANDRADE
 Tel + 52 55 6719.3080
 dandrade@advbe.com



35-37 rue des abondances
 92513 Boulogne Cedex - France

SAS Capital 50 000 euros
 Siret 515 013 506 00024
 NAF 8230z

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 - Credit card (arrange a telephone call with us and we'll process your Visa or Master Card)
 - Wire transfer to the bank below (send us a copy of the receipt by email)

IBAN: FR76 3000 4008 0400 0100 7591 014
BIC Code: BNPAFRPPXXX
Bank : BNP PARIBAS CHAMPS ELYSEES
Bank address : 37 avenue des Champs Elysées – 75008 Paris, France

| | |
|---|--|
| Select your options | |
| <ul style="list-style-type: none"> ■ Platinum Sponsor ■ Gold Sponsor ■ Silver Sponsor | \$ USD 20 000 \$ USD 15 000 \$ USD 8 000 |
| << A la carte >> | |
| <ul style="list-style-type: none"> ■ Hot and cold beverage area ■ Official Goodies ■ Notebooks ■ Lanyards ■ Reception desk / Main Entrance ■ Online partnership ■ Official event guide | \$ USD 5 000 \$ USD 5 000 \$ USD 3 000 \$ USD 2 000 \$ USD 2 000 \$ USD 1 000 \$ USD 1 000 |
| Grand total | |

SIGNATURE AND COMPANY STAMP*

Place : _____ Date : _____

*Date, Company stamp and signature are compulsory

AEROSPACE MEETINGS QUERETARO 2020

GENERAL TERMS & CONDITIONS

Event name: **AEROSPACE MEETINGS QUERETARO 2020** (referred to as the "Event")
Date: **Feb 18-20, 2020** (referred to as the "Date")
Location: **Queretaro Congress Center** (referred to as the "Place")
City: **Queretaro, Mexico**

1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

3/ PLACE AND DATE

The Event will be held at the Place and Date indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

4/ ADMISSION, REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with prime contractors. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access to the Event if the Participant has not settled the invoice.

5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

7/ INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement.

Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

10/ SETTLEMENT

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

11/ PRIVACY AND SECURITY POLICY

I do accept the policy of privacy & confidentiality and management of personal information.

Company Name : _____

I hereby agree with Advanced Business
Events terms and conditions

Address : _____

Date : _____

Contact Name : _____

Signature :

Company seal :